

WHAT WE DO

Our business

Aggreko provides solutions to customers who need power, temperature control, or oil-free compressed air either very quickly, or for a short period of time.

We do this on a global basis, with 121 service centres and offices in 31 countries; in 2007 we served customers in more than 100 countries.

The solutions we provide range from the simple to the very complex, for example:

- the hire of a generator over a weekend for a private party;
- the design and operation of the temporary power infrastructure for the Olympic Games;
- multi-million pound contracts to help maintain production in petrochemical plants;
- air conditioning for an office building after a breakdown; and
- power for entire cities in times of shortage.

The distinguishing features of our business are:

- The products and services we provide are mission-critical. Power, temperature control, and oil-free compressed air are services on which our customers are totally dependent. Most of them use our services only occasionally – but when they do, they rely on us to keep their business or country running.
- We operate globally. This means that we can respond to events as they happen anywhere around the world.
- We are organised to address all segments of the market – we excel in managing major multi-million pound projects on an international basis, as well as thousands of short-term rentals on a local basis.
- We are completely focused on the rental of power, temperature control and oil-free compressed air. We have technical expertise, equipment, skills and experience on a scale, and to a depth, that we believe nobody else can rival.

As a result, Aggreko has grown to be the market leader, with outstanding people, strong customer relationships and an excellent reputation.